

Oracle CPQ Cloud Fixed Scope Implementation Packages

You want to implement Oracle CPQ Cloud and you need to control your project costs. Take the risk out of your plan with a Fixed Scope Implementation led by our CPQ experts. Our framework guarantees you a system that works and lets you realise the benefits of CPQ faster.

ORACLE Gold Partner
 Oracle Accelerate

	CPQ QUICK-START	CPQ READY	CPQ MIDSIZE	CPQ ENTERPRISE
Expert Analysis - Days On-Site	5	5	10	15
Project Management + Documentation	-	Light-Touch	Standard	Standard
Framework + Design	✓	✓	✓	✓
Org + Workflow Setup	✓	✓	✓	✓
User + Approvals Setup	Coaching	✓	✓	✓
Catalogue Creation - Products	3	10	25	40
Commerce Setup - Attributes, Formulae, Actions	10	30	50	100
Document Templates	1	3	5	10
Mobile Layouts	Coaching	✓	✓	✓
Standard CRM Integration	1	1	1	1
ERP / Order Management Integration	-	-	Basic	Complex
Admin Training	✓	✓	✓+ User Course	✓+ User Course
On-Call Post-Go-Live Support - Hours	40	Cutover + 40	Cutover + 40	Cutover + 40
Time to Go-Live - Weeks	Your choice	12-14	16-18	20-26

Email info@walpolepartnership.com for a no-obligation Discovery Session. We'll help assess the right package* for your needs and show how Walpole can make Oracle CPQ Cloud a success for you.

**QUICK START: for companies new to CPQ who need expert guidance, design support and initial examples, but with experienced IT teams who will deliver and resource the project themselves.*

READY: for companies with simpler business models or with a strong desire to simplify and a willingness to change.

MIDSIZE: for companies with some complexity in their products or processes and a willingness to align their business with CPQ.

COMPLEX: for companies with larger catalogues and/or established processes that won't change easily.